

Real Estate Sales Worksheet

INCOME

From 1099's _____
Commissions _____
Other _____
Total Income _____

EXPENSES

Advertising _____
Auto Mileage _____
 Business Mileage _____
 Total Mileage _____
Cleaning/Maintenance _____
Commissions paid _____
Continuing Education _____
Dues _____
 Homeowners Assoc _____
 MLS _____
 Memberships _____
E&O Insurance _____
Fees _____
 Management _____
 Appraisals _____
 Professional/Legal _____
 Referrals _____
 Loan _____
 Bank _____
Gifts _____
Health Insurance _____
Interest _____
 Mortgage _____
 Other _____
Meals & Entertainment _____
Open House _____
Real Estate Taxes _____
Refunds _____
Rents _____

Repairs _____
Subscriptions _____
Supplies _____
 Key/lockbox/Locksmith _____
 Office _____
 Postage/shipping _____
 Printing _____
 Software _____
Taxes and License _____
Telephone _____
 Cell _____
 Landline _____
 Fax _____
 Internet _____
Travel Expenses _____
Utilities: _____
 Electric _____
 Gas _____
 Water _____
 Sewer _____
 Telephone _____
 Trash _____
 Yard/Snow Removal _____